

MONTHLY MEMBERSHIP PROGRESS REPORT

District 303

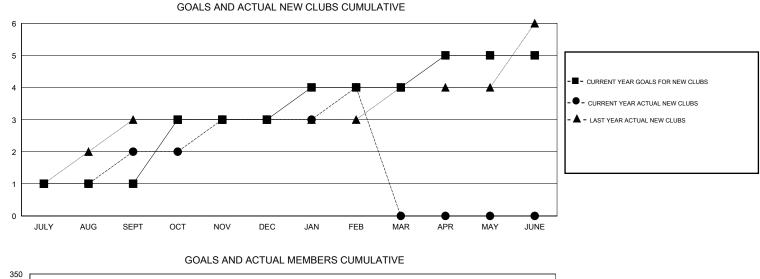
Results as of: 2/28/2017

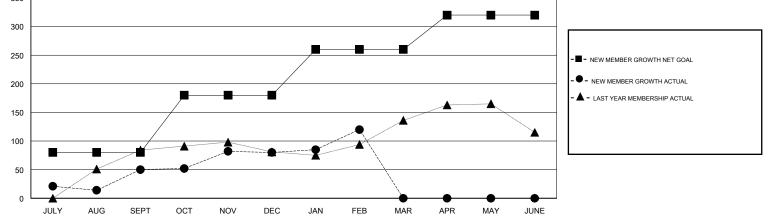
GMT CA

GMT: ZE RAN SU

LOCATION HONG KONG, CHINA

| Clubs | | | | Members | | | | |
|---------------|---------------|-----------|---------------|-----------------------|--|--|--|--|
| | RESULTS FOR | 2016-2017 | | RESULTS FOR 2016-2017 | | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER | NEW MEMBER GROWTH NET GOAL (not reinstated or transfers) | NEW MEMBER GROWTH ACTUAL (not reinstated or transfers) | DROPPED MEMBERS ACTUAL (including transfers) | |
| JULY/AUG/SEPT | 1 | 2 | 0 | JULY/AUG/SEPT | 80 | 154 | 104 | |
| OCT/NOV/DEC | 2 | 1 | 0 | OCT/NOV/DEC | 100 | 67 | 37 | |
| JAN/FEB/MAR | 1 | 1 | 0 | JAN/FEB/MAR | 80 | 63 | 23 | |
| APR/MAY/JUNE | 1 | 0 | 0 | APR/MAY/JUNE | 60 | 0 | 0 | |





| DROPPED CLUBS: 0 | | 66 CLUBS OF 83 ADDED 1 OR MORE | GENDER DISTRIBUTION | | |
|------------------|-----|--|------------------------------------|--------------------------------|----|
| | | NEW MEMBERS | MALE | 1,530 (72.31%) 586 (27.69%) | |
| DROPPED MEMBERS | | | FEMALE | 000 (27:00 %) | |
| DECEASED | 4 | | TOTAL FAMILY UNIT MEMBERS | | 64 |
| CLUB CANCELLED 0 | | CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA | | | 39 |
| OTHER 160 | | | FAMILY MEMBERS PAYING HALF DUES | | |
| TOTAL | 164 | | | | |